



# We DO NOT DREAM

But Plan







# We are

# **AKINSOFT**

### MISSION

Our mission is to deliver high technology to all sectors and establish solution partner network in Turkey and all over the world in order to support our customers in the

### **VISION**

Our vision is to be the pioneer of high technology in Turkey and say "We are here" to the world by taking "There should be no place left where human and humanity are not valuable" as our principle.

AKINSOFT has been established; in a 15m2 office with a computer without a hard disk without any financial support on April 12, 1995.

### Our Vision Defined In 1995

2000 vision; VACHIEVED

Establishing AKINSOFT İstanbul Regional Directorate,

- Buying a car,
- The first visit solution partner network visit,
- · Focusing on software instead of hardware and software

### 2005 vision; VACHIEVED



- Becoming the highest tax payer in Konya,
- Reaching the potential of employing 300 people,
- · Laying the foundations of foreign trade,
- Being the pioneer of software in Turkey.



- Starting R&D activities regarding robotic technologies,
- Opening AKINSOFT Istanbul Plaza,

(We achieved the goals of starting R&D activities on robotic technologies and setting up AKINSOFT Istanbul Plaza, one year before the expected time which is 2010. We started to get into the act in the media sector in 2009 by publishing INOVAX magazine.);

Our company is planning to actualize Satellite City Project as well as intending to be the pioneer of software in the world and increase the staff number to 30.000.

### 2015 Vision; VACHIEVED



• Starting mass production of the robotic technologies that are designed with artificial intelligence to make people's lives easier.

#### 2023 Vision;

(On 26 December 2015, we have announced our 2023 vision which we have been keeping as a secret since 1995.);

- Establishing R&D Center of Space Technologies,
- Establishing AKINSOFT High Technology University.



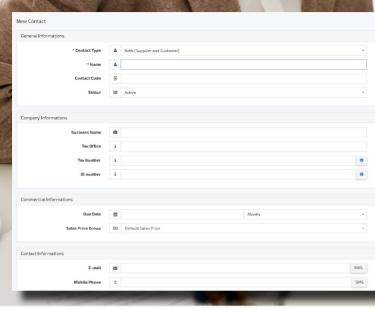








# OCTOCLOUD





## **PERSONS / FIRMS**



You can track your current accounts, invoices, bank and cash accounts from anywhere with internet without installing on the web. Use your time efficiently for your accounting transactions with OctoCloud, our cloud-based pre-accounting program that we have developed for you.

- Providing detailed definitions for all supplier or customer records,
- Appointing an authorized person for person or company records.
- Defining special notes for customer records and listing related notes.
- Getting detailed balances list, sending mass mail from balance reports to related records,
- Ability to manage collections or payments to be made for customers through a single panel,
- Ability to send e-mail to customers at the scheduled time by scheduling the delivery time.



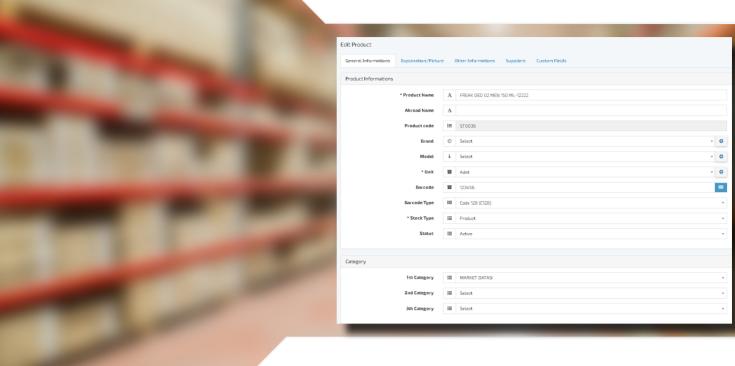














### Providing detailed definition for all stock and service records,

- Ability to define brands, models, categories or labels for stocks without the need for an additional module,
- Being able to list the buying and selling prices of products from a single panel with the product price list,
- Providing a collective price update without entering product records,

### **PRODUCTS AND SERVICES**

- Taking inventory at the cost type you specify with advanced inventory management,
- Defining sales price groups for products,
- To provide variant product tracking,
- Ability to define discounts for certain current groups in a certain time period for your products with the advanced discount option













### **PURCHASING**



- Defining/reporting invoices, waybills, offers and orders in detail with the advanced purchasing system,
- To be able to record and report the costs / expenses of your company in detail with the expense invoice,
- Receiving product purchase report and detailed purchase report on product and customer basis,
- Providing records / getting reports for the orders given and the offers received, according to their status (pending, accounted, etc.),
- Copying any purchase to a different purchasing module with the inter-module copy feature,
- Practical creation and invoicing of Offers, Orders and Way-
- Ability to add documents to purchase transactions,

- Keeping logs of purchase transactions with the record change log feature,
- Ability to print invoices in bulk,
- Ability to close the invoice with more than one payment method by making closed invoice definitions,
- Getting price statistics for the products on the invoice while on the invoice,
- Transferring the orders individually or in bulk to the waybill and invoice.
- Using the purchase request screen, saving the decreasing stocks in the warehouse and transferring them to the given order.

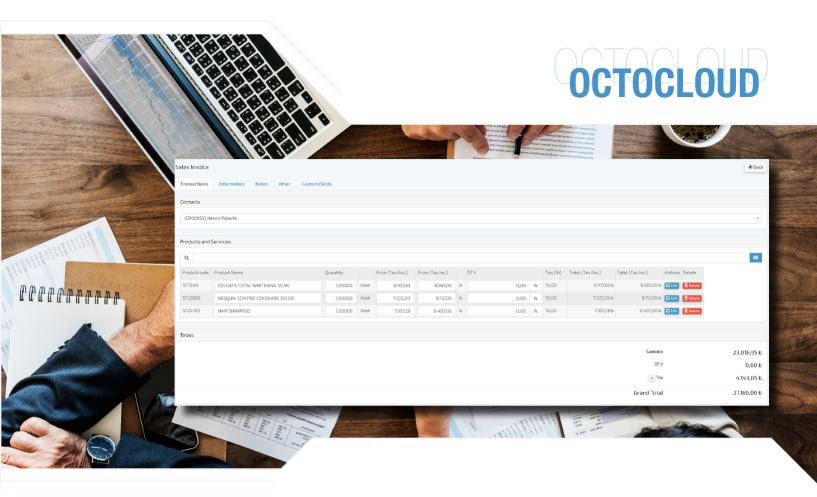














### SALES

- Defining and reporting invoices, waybills, offers and orders in detail with the advanced sales system,
- Receiving detailed sales report on product and customer basis with product sales report,
- To be able to record and get reports for the orders received and the offers given, according to their status (pending, accounted, etc.),
- Copying any sales transaction to a different sales module with the inter-module copy feature,
- Practical creation and invoicing of Offers, Orders and Waybills,
- Adding documents to sales transactions,
- Ability to report the sales trend graph according to the amount or amount in any date range with the Trend Products Report,

- Keeping logs of sales transactions with the record change log feature,
- Ability to issue proforma invoices,
- Ability to create a packing list on the invoice,
- Ability to transfer stock into the invoice from Excel or Open Office.
- Receiving profit and loss reports on invoice basis,
- Ability to print invoices in bulk,
- Ability to close the invoice with more than one payment method by making closed invoice definitions,
- Getting price statistics for the products on the invoice while on the invoice,
- Ability to transfer orders individually or collectively to the waybill and invoice.

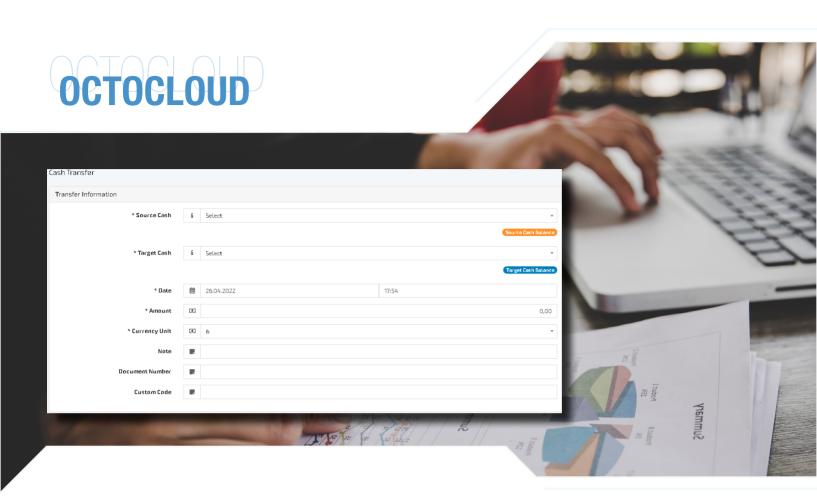
















- Ability to record and report cash income and expense transactions in detail,
- Defining a safe on a branch basis,
- Providing cash transfer between the cashiers,
- Providing cash transfers from the bank to the safe and from the safe to the bank,
- Ability to follow the instant status of the safes from a single screen.













# **BANK TRANSACTIONS**

- Ability to record receipts and pos entries and exits in detail, and to report,
- Ability to customize saved bank accounts,
- Receiving a detailed provision report as a result of POS transactions.
- Providing money transfer between bank accounts,
- Tracking the instant status of bank accounts on a single screen according to the due date you will specify,
- To be able to follow all POS transactions carried out from the provision report,
- Obtaining periodic credit card statements,
- Ability to process limit exceeding penalties and late interest on credit card statements,
- Defining weekends and public holidays in the automatic system, postponing bank transactions according to the relevant holiday definitions.

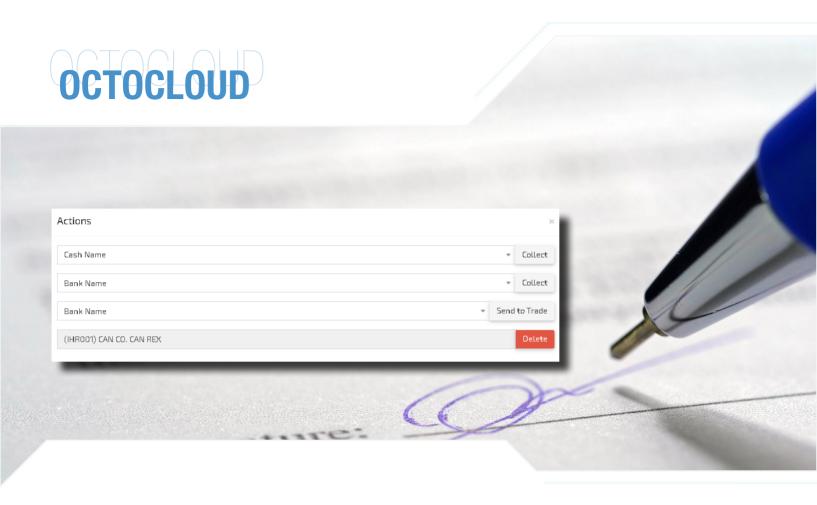












# **CHECK – VOUCHER and FOREX TRANSACTIONS**



- Ability to report and print the checks or bills recorded from the Customer / Company collection or payment screen in detail.
- Ability to collect customer checks or bills in the portfolio directly from the safe / bank,
- Sending customer checks or bills in the portfolio directly to the relevant bank for clearing,
- To be able to pay the checks or bills you have given to customers or suppliers directly from the safe / bank,
- To provide transactions with more than one currency,

- Providing a retrospective exchange rate definition for the days for which no exchange rate entry has been provided before.
- Direct capitalization of the currency units desired to be used without providing an additional registration process,
- Making checks and promissory notes collectively,
- Receiving partial payment for the security bonds,
- Ability to print serial promissory notes.













# **B2B CUSTOMER INFORMATION PORTAL**

- Your customers can log in to the system with their tax numbers through the OctoCloud panel;
- They can follow their balances, account statements and
- They can list the order details by reporting all the orders they have placed in the past,
- They can report past invoices by listing the date and how many units the product was purchased,
- They can view all payments made with all their details such as date, time, amount and amount.













## **USER OPERATIONS**



- Interface theme customization,
- Dynamic notification panel,
- Ability to register more than one branch, fast transition between branches,
- E-mail server test screen.
- Advanced unit / quantity sensitivity adjustment,
- Getting support by giving access to AKINSOFT Support Personnel.
- Ability to define all the categorization (company, stock, invoice, etc.) you want to use on the system on a single panel,
- Managing all the special field definitions you want to use on the system (company, stock, purchasing/sales managements, etc.) on a single panel,
- Importing your company / person or stocks with Excel,

- Define unlimited users who can use the system,
- Advanced user authorization system,
- Ability to manage from mobile, smart phones and tablets with its responsive design feature,
- Easy interface.
- Advanced infrastructure,
- Receiving daily, weekly, monthly, yearly graphically supported financial status reports on the Dashboard screen,
- Easy-to-use, customizable invoice, delivery note, collection receipt, etc. design screens,
- 10 GB disk usage space in the base package,
- With the OctoCloud Api Access module, you can provide the integration you want by making the necessary adjustments.

























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